

WatchGuard Core MDR for Microsoft

Stronger Security for Microsoft Defender. Less Complexity. More Opportunities.

WatchGuard Core MDR for Microsoft enhances Microsoft Defender with 24/7 monitoring, AI-driven threat detection, and expert SOC support – giving partners an easy way to deliver superior security without complexity.



What's Offered? MDR Built for Microsoft Defender.

- **Seamless Microsoft Defender Integration:** Works directly with Microsoft Defender and Office 365 without requiring a platform switch.
- **24/7 SOC Monitoring:** Around-the-clock threat detection and response, combining AI automation with human expertise to filter out false positives and alert fatigue.
- **AI-Powered Security:** Machine learning enhances threat detection, enabling rapid and automated responses.
- **Proactive Threat Hunting:** Expert analysts continuously monitor evolving attack techniques, identifying and mitigating threats before they escalate.
- **Partner Support & TAMs:** Technical Account Managers (TAMs) provide hands-on support, threat intelligence, and proactive security recommendations to help partners maximize their service delivery.
- **Automated Actions:** Reduces manual workload and response times, detecting and mitigating threats in under six minutes.
- **Centralized Visibility:** Unified MDR portal for real-time monitoring and management of security incidents.



Why WatchGuard? Microsoft Defender Alone Isn't Enough.

Many businesses using Microsoft Defender struggle with complex interfaces, limited visibility, and lack of expert support. WatchGuard Core MDR for Microsoft addresses these challenges by:

- **Simplifying Security Management:** Easy deployment without additional staff or a dedicated SOC.
- **Enhancing Visibility & User Experience:** Improved reporting and analytics in a centralized dashboard.
- **Reducing False Positives:** AI-driven filtering ensures critical threats are addressed efficiently.
- **Delivering Enterprise-Grade Protection at an Affordable Price:** Transparent pricing with built-in advanced features.
- **Empowering Partners:** MSPs can expand their security offerings with minimal effort while maintaining customer relationships.



Our Competitive Edge: More Security, More Efficiency, More Revenue.

With Microsoft Defender's growing market share, partners can now offer a seamless MDR overlay that improves security outcomes, streamlines operations, and strengthens customer trust.

- **Faster Detection & Response** – AI automation reduces response times and alert fatigue.
- **Stronger Partner Focus** – Dedicated TAMs help partners maximize service delivery.
- **Flexible & Scalable** – Tailored to fit various business needs, offering a seamless customer experience.
- **Proven Performance** – Less than one false positive per month, ensuring high-fidelity security alerts.
- **Increased Revenue Potential** – Deliver premium MDR services with minimal overhead, unlocking new growth opportunities.

WatchGuard Core MDR for Microsoft is designed to help partners elevate security offerings, reduce operational burdens, and improve cybersecurity outcomes – all while strengthening customer relationships.

Metrics That Matter



<1 False Positive
per month



Average 6 Alerts
per month



6 Minutes
mean time to first
response



10 Milliseconds
to contain threats

Data sourced from the ActZero tech stack,
now powering the WatchGuard MDR service.

